



March 16, 2009

To Whom It May Concern:

How much is one good sales representative worth to your business?

Suppose you could sit down with a waste company, write a simple plan for your business, within 10 days your disposal costs would turn into profit.

Sounds too good to be true? Well it is. That is never going to happen. However, not speaking with my garbage guy would be a mistake. I spent a year ignoring my current "Waste Bandit" before hiring him and U-Pak Disposals in 2002. My only regret was that I wasted that year before I called.

Since our partnership with U-Pak Disposals for our Canadian operations they have been professional, customer centric and demonstrated innovative and industry leading value, which allows my team to do what they do best – Sell Burgers! Make a profit. The last thing I worry about is if my waste and recycling has been taken care of.

Don't waste the year, take the time to call Mark Thompson at U-Pak, I am sure he will not disappoint you.

Thanks,

A handwritten signature in blue ink, appearing to read "Guy Bergards", with a long, sweeping flourish extending to the right.

Guy Bergards  
Director of Company Operations